From a Software Tester To a Leader

How To Take A Radical Leap Forward @Work

Peter Khoury: Magnetic Speaking

www.MagneticSpeaking
Take home message:

Leadership is your moral obligation.
4 Leadership myths
Myth # 1

Leadership means I have to manage people

– “I hate managing people”
Tweetable:

Management is usually needed due to a lack of Leadership.

@Peterkhoury
Myth # 2

You have to be born a leader, you have to be an extrovert.
Myth # 3

You can convince others logically that you are a leader
Myth # 3: It’s only Not Logical

Play youtube video below

https://www.youtube.com/watch?v=eMlufkJ0AQQ
Myth # 4

Leadership is someone else’s responsibility.
Leadership is your moral duty, responsibility & obligation!

@PeterKhoury
Leadership Formula

E P I C
Leadership Formula

E = Expertise

P
I
C
Leadership Formula

Thinking Styles

- Why
- What
- How
- What if
1. Why am I here?
2. Why is it important?
3. What is the background?
4. What is the update?
5. How to go forward
6. What if (-) objections/complaints/consequences
7. What if (+) connect to big picture
Quick Practice

A

Longer hair

B
1. Why am I here?
2. Why is it important?
3. What is the background?
4. What is the update?
5. How to go forward
6. What if (-) objections/complaints / consequences
7. What if (+) connect to big picture
Leadership Formula

E = Expertise

P = Past Experience

I

C
Past Experience

- Minimize

+ Maximize
Leadership Formula

E = Expertise
P = Past Experience
I = Identity
C
Identity

I am a leader
I am a leader in my field
I am more than good enough
I am a leader

Why am I a leader?

I am a leader in my field

Why am I a leader in my field?

I am more than good enough

Why am I more than good enough?
Quick Practice

A

Longer hair

B
Leadership Formula

E = Expertise
P = Past Experience
I = Identity
C = Conditioning
Conditioning

You have to condition your body and mind to respond like a leader.
Take home messages:

1. Leadership is your moral obligation

2. You have no excuse for not being a leader

3. Use EPIC to consciously make yourself a leader.